



SEPTEMBER ISSUE

introducing LIZ + CO



Liz Zipperer
Owner, Team Lead & REALTOR®



Natahalia Castro
REALTOR®, Buyer's Agent
& Marketing Guru



Jordan Searcy
REALTOR® & Buyer's Agent



For those of you who haven't worked with me... yet :) I'm Liz Zipperer and I've been a Realtor since 2013. As a native Nashvillian, I have spent the past 8 years building a repertoire of resources and personal knowledge of the real estate industry. I am not kidding when I say I have experienced every caveat of the industry -- the stories I could share with you... and will share with you over lunch sometime -- anyway, it all sculpted me into the tenured and discerning agent I am today. I also carry a deep appreciation for our city and the remarkable people who make it unique. This appreciation runs parallel to my knowledge and serves as the foundation of every decision I make on behalf of my clients.

After nearly 8 years of this solo act I decided to start my own team -- enter Natahalia and Jordan, the CO to LIZ + CO. It has been a sincere privilege to teach them and witness their growth in real estate. I am blown away by how my vision for a stellar team has come to life and know without a doubt this will expand our potential chances to connect with people like you. Chances that we are beyond humbled to receive in the first place.

Okay enough with the poetry, here's the deal: the vast majority have quoted this market as being "tough" but we've cultivated a succinct process to ensure that does not become your reality.

The LIZ + CO team is a united collective of female leaders who have pursued an authentic passion in representing you in a you-centric way. We meet you where you are and guide you through the home (buying - selling - investing - relocating - diversifying...shall we go on?) experience with strategy and ease.

We aren't uptight while doing it either -- we like to have a little fun along the way. We are humans just like you -- we are dog moms, interior design enthusiasts, sushi lovers and real estate goddesses sent from above. Okay, that last one may be a bit of an exaggeration. The bottom line is that we are here, we are present and we will help you win in this (or any) market. Enough about us...



listings

1029 Honey Bush Circle Franklin, TN 37064

List Price: \$364,900 | Sales Price: \$405,000

MLS # 2263040 | Sold by: Liz Zipperer



907 Woodmont Blvd. Nashville, TN 37204

List Price: \$489,000 | Sale Price: \$500,000

MLS # 2271889 | Sold by: Liz Zipperer



closings

1350 Rosa L. Parks Blvd #437 Nashville, TN 37208

List Price: \$500,000 | Sale Price: \$560,00

MLS # 2283099 | Sold by: Liz Zipperer



1733 McKinney Ave. Nashville, TN 37208

List Price: \$452,900 | Sale Price: \$452,900

MLS # 2269953 | Sold by: Natahalia Castro



market update AUGUST

DAVIDSON COUNTY

active listings 1513

closed sales 1376

average days on the market 13

median sales price \$385,250

RUTHERFORD COUNTY

active listings 787

closed sales 769

average days on the market: 7

median sales price \$363,000

WILLIAMSON COUNTY

active listings 570

closed sales 580

average days on the market 12

median sales price \$710,000

IG: @thegoldenslippernashville



small business spotlight

Nashville's hottest club... JK it's a chic boutique. But STILL - The Golden Slipper is not only our go-to spot for client gifts and stunning decor, but it is one of the coolest establishments in historic Germantown.

Colloquially known as the neighborhood's "bou-dega" you can find candles hand-poured by the founder herself, home goods, local art and more. Drop everything and go visit Abbey Moore + her team today!

local events

East Nashville Beer Festival
East Park 9/18 (1pm - 6pm)

Cheekwood Harvest
Cheekwood Estate & Gardens
9/18 - 10/31 (Tue - Sun, 9am - 5pm)

Nashville Pride Festival
Bicentennial
9/18 (10am - 9pm) + 9/19 (11am - 7pm)

Nightlight615 Outdoor Movie Series
Bicentennial 9/22 + 9/23 at 7:30pm



great minds

*"Don't write home ownership off just because you have a low income...
with the right tools, resources and assistance, you could still achieve your dream."*

- Lauren Bringle, Accredited Financial Advisor

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